



Light
Systems
Namibia

COMPANY PROFILE 2020

Dear Stakeholders and Potential Partners,

What A Great Year 2019 has been for Solar in Namibia and the SADC region so far. Namibia is expected to have a significant amount of Solar Power on Grid by the end of 2020.

Namibia is currently contemplating *the* ending of its electricity of-take contract with Eskom in March 2022. Eskom currently supplies Namibia with around 200MW of Electricity. This is a great concern as the country is heavily depended on imports with around 70% of the country's energy being imported in 2018 according to Nampower. The Electricity Control Board recently passed the Modified Single Buyer (MSB) rule which will hopefully bridge this gap. The prices of Solar Panels are some of the lowest and the trend is following suit in Storage (battery) technology.

The Financially minded will take cognizance of the face that reducing variable costs to businesses and homes is beneficial over the short and long term, especially with these annual increases.

As a progressive growth company, we look forward to the challenges 2020 bring, to develop our personnel, to increase our head count, to compete for market-share but most importantly to serve the **needs** of our clients with our Renewable Energy solutions.

Thank you for taking time to review our **Company Profile**.

Our Scope:
The Design, Installation or Construction of Solar Photovoltaic Systems and Plants with Full EPC Project Management

Established in September 2014, the Light Systems Namibia has become a premier service provider in the Renewable Energy industry, offering specialised design and innovation to bring the future power supply systems online.

With over 10 years of project development experience, LSN integrates to match any project framework.

Light Systems Namibia in the News:

"Namibia Should not be Switching off..." -

2015/06/05 Article in *The Namibian*

"Solar Start-up Bounces Back..." -

2015/05/29 Article in *The Namibian Sun*



Ministry of Mines & Energy



NamPower
Registered
Supplier

90-96% on
the NEEEP
Framework

Disclaimer

LIGHTS SYSTEMS NAMIBIA CC, (operating as 'Light Systems Namibia,') is a Close Corporation registered in the Republic of Namibia. LIGHTS SYSTEMS NAMIBIA CC may be referred to as "LSN", or the "Company", in the following pages.

Contact Details:

For more Information, to speak to one of our Professionals, get direct Answers to your Questions, Customer Services, Engineering Services, Electrical Services and to Raise Issues, please Contact Us:

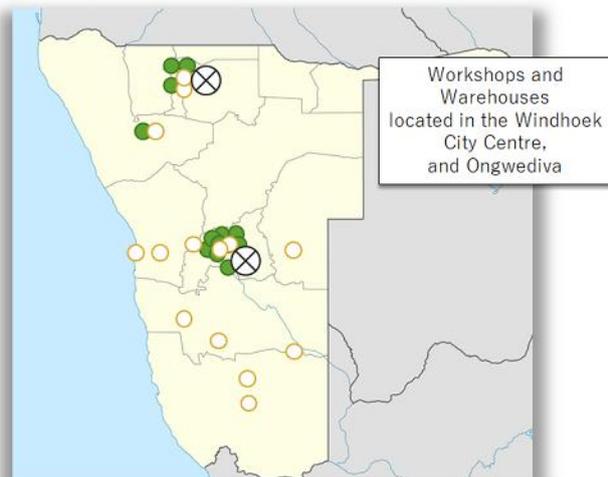
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*LIGHT SYSTEMS NAMIBIA IS A RENEWABLE ENERGY COMPANY
FOCUSED ON SUSTAINABLE SOLUTIONS.*

LIGHT SYSTEMS NAMIBIA DESIGNS, INSTALLS AND MAINTAINS SOLAR SOLUTIONS; AND WE COLLECT DATA. WE USE THIS DATA TO DRIVE INNOVATION AND OPTIMISE THE APPLICATION OF THE WORLD'S LEADING TECHNOLOGIES TO MEET LOCAL DEMANDS & CONDITIONS. WELCOME TO LIGHT SYSTEMS NAMIBIA!

WELCOME TO LIGHT SYSTEMS NAMIBIA

We are often asked "What drives your company to be a leading renewable energy company?"

Our response is generally along the lines that the Sun's Irradiance is our most abundant resource in Namibia. And when we look at comparable advantages of economies, Namibia's sun is amongst the best in the world – and this is coupled with a temperate climate with relatively low humidity and very little pollution, as it stands. What this means is that we are capable of producing the most cost-effective electricity in the world.

We were attracted to the challenge of bringing Solar Photovoltaic Systems to market in Namibia. "Why aren't there solar panels on every roof in Namibia?", we pondered. Light Systems Namibia is a response to that challenge and in the years to come, will exceed even these expectations.

Along this journey, we faced the difficulties – small and large – to bring more solar on line in Namibia, and learned the ropes in what is still an infant industry.

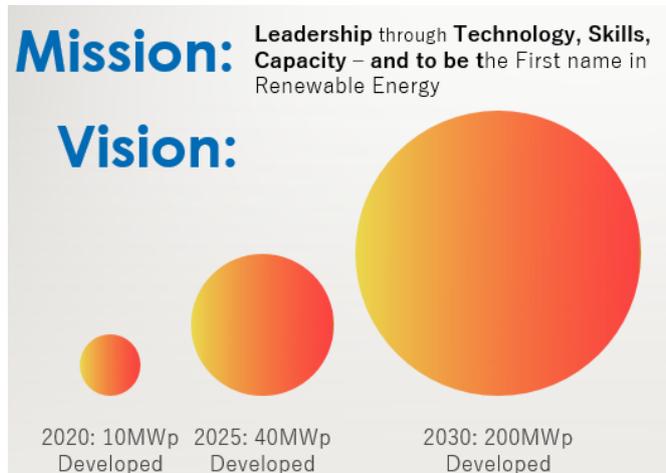
With valuable experience now behind us, improved capacity and a commendable project portfolio, we look to continue the pursuit of growth in 2020 and beyond.

VISION

Light Systems Namibia aims to be the first household in Renewable Energy in Namibia. To achieve this, the Company will invite the public to engage us in Dialogue, facilitated by our omnipresence and accessibility. Clients of Light Systems Namibia will receive the highest quality service and will receive the best in design and workmanship.

MISSION

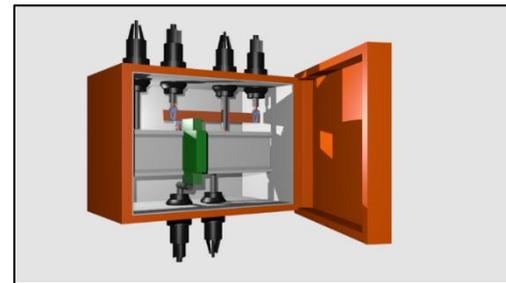
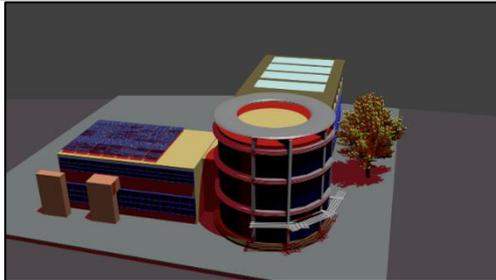
Our Mission is to make Renewable Energy and Integrated Power Technologies accessible to Namibian individuals and enterprises. We will do this with the client at the centre of our organisation, upholding the highest standards and pioneering applications that deliver measurable results.



DESIGN, INSTALLATION, MAINTENANCE & PROJECT MANAGEMENT

Light Systems Namibia delivers a professional service throughout the Solar PV procurement process, with equally as thorough processes for all scales of projects. These include our comprehensive 24-Month Light Field O&M agreement that comes standard with our offerings.

DESIGN



Our multidisciplinary team take client-specific data to deliver unparalleled-value for clients, developers, owners and other stakeholders. Light Systems Namibia prides itself on Design and we deliver Systems that are the leading performers in terms of Yields, Quality and Financial Performance.

INSTALLATION



With the mechanical, electrical and associated regulatory considerations handled during the design phase, our team of seasoned and qualified installers begin to bring the project to life. Light Systems Namibia relies on accurate decision-making from our technicians, ever-present oversight and other quality control factors to ensure: 1) Safe Working Environments, and 2) Schedule Adherence. To achieve these services features, we practise correct preparation and work to achieve daily goals and hurdle-rates.

MAINTENANCE



LSN customers get the benefits of having our team of highly trained personnel maintain solar installations, monitor performance through our developed technologies, and continuously strive to increase energy efficiency. We strive to achieve the ISO 55001 standard in Asset Management and select amongst world-leading frameworks (such as Value-Driven Maintenance) to lower running costs and reduce risk.

PROJECT MANAGEMENT



We clearly distinguish between quality and convenience in design and installation – our rule is that quality should compromise convenience, and vice-versa. But the experience of building professionals and contractors dictates otherwise -compromise is more than often required to meet deadlines and overcome the unforeseen – it is an unspoken truth. With regard to our solutions, that is never the case because our installation sites are not-dynamic, all project phases are clearly defined and planned – and supported by a regionally competitive supply chain. Our warehousing facilities include 600sqm of space between two facilities – Windhoek and Ongwediva.